

OCIO FEE TEMPLATE



How much does the OCIO really cost?

Variations in OCIO business models and a lack of disclosure standards can make it difficult to assess and compare fees of different providers.

This template helps give a more nuanced view of how a bidding OCIO intends to slice and dice the plan sponsor's assets, and the costs involved.

Note: "Yes" answers in Column L indicate the bidder is not a true OCIO.

A	B		C	D	E	F	G	H	I	J	K	L	M
	Provide Asset Allocation(%)		OCIO Fee	Fund of Fund Fees	Admin. Expenses of Fund of Funds	**Underlying Manager Fees (SMA and Fund)	Fees Plus Fund of Funds Admin. Expenses at Current Allocation	Fees Plus Fund of Funds Admin. Expenses at Proposed Allocation	% Actively Managed Proposed	% Passively Managed Proposed	Disclosure of Affiliated Broker, Custodian, Fund Administrator, or other services fees provided by bidder	% Proprietary Assumed Used for Proposed	
	Current	Proposed									Y/N		
Asset Class*	0.0%+	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	Yes, we earn additional fees from _____ Or None.	0.0%
Total	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Column A: Add a row for your current allocation to each asset class (e.g., US Equities-Large Cap; US-Equities-Small Cap; Developed Market Equities; Emerging Market Equities; Frontier Market Equities; Fixed Income; Hedge Funds; Real Estate; Private Equities; Commodities) . If you are not currently using an OCIO provider, ask the bidding OCIO enter its proposed asset classes.)

Column B: Enter your current allocation, or zero if not currently using an OCIO provider,

Column C: Bidding OCIO to enter its proposed allocations for each asset class.

Column D: Some OCIOs charge a flat fee for different asset classes and different implementations of exposure (active or passive). Bidding OCIO to enter fees.

Columns E, F & G: Bidding OCIO to input the total fees (if applicable) for fund of fund products, administration expenses and underlying manager fees.

Columns H & I : Bidding OCIO to input H. Shows the total fees payable by an asset owner for the proposed implementation of exposure – as a percentage of the plan's assets - to the respective asset classes,. If you are bidding out an existing OCIO mandate, complete I to compare the fees payable under your existing agreement.

Columns J & K: Bidding OCIO to enter its proposed allocation to active and passive management.

Column L: Bidding OCIO to complete. **This column assumes conflicted fee arrangements that are not OCIO. A bidder that answers "yes" is not a true OCIO.**

Column M: Bidding OCIO to enter the amount of proprietary product that they propose to use in implementing their plan, how much is active vs passive (if you see 50bps in column D for a 100% passive exposure, you should be asking why) and whether the bidding firm receives additional fees from other departments within the organization.